

# BUSINESS FOR SALE

## GENERAL CONTRACTOR & PROJECT MANAGEMENT COMPANY



### BUSINESS OVERVIEW

This profitable and well established general contracting and project management company has created a niche market and service in the Western Canada Construction Industry. Having successfully completed projects in the tens of millions of dollars for various Municipalities, First Nations, Government, and Private Companies, it has developed a reputation for quality workmanship and customer service which have resulted in accolades throughout the industry.

With expertise and a sound background in general contracting, design build, project management, and located in the BC Interior, this company has gained the knowledge and experience to take on projects of all scales throughout Western Canada and has established a reputation that allows them to understand both their clients and regional expectations to deliver a project both on time and on budget regardless of location.

An opportunity exists through merger or acquisition for a buyer to capitalize on the experience and relationships created throughout the years and expand them into a lucrative and growing demographic. While the company has an established office, it is not critical to its performance it remains in its current location and therefore the ability to relocate or operate as is provides multiple options.

### NORMALIZED FINANCIAL SUMMARY

	NORMALIZED REVENUES	EBITDA *
6-Year Average	\$ 6,160,000	\$ 297,000

\* EBITDA - Earnings Before Interest, Taxes, Depreciation, and Amortization

### SALE INFORMATION

Type of Sale: Share Sale

#### BUSINESS ASKING PRICE: \$998,000

Inclusions in Asking Price:

- Operational Balance Sheet Inclusive of:
  - All Capital Assets Including Furniture, Fixtures & Equipment / Goodwill and Pipeline / Normal Net Working Capital of \$275,000

For more information on this business, please contact:

**CRAIG WHITE** | CBI

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### COMPANY PROFILE

Listing ID:	VANCOBC002-N492
Location:	BC Interior
NAICS:	236 - Construction of Buildings
Type of Entity:	Corporation

### HIGHLIGHTS

- Niche market
- Stable history of profitability
- Excellent systems in place
- Owner willing to stay during transition and beyond
- All season business
- Relocatable office
- Well established and respected reputation
- Opportunity for growth

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